

LOAN RATES EFFECTIVE June 1, 2018



All rates are subject to change without notice. Please contact Loan Services for current rates at 414-649-7948
 All loans qualify for 1/4 % reduction with payroll deduction. Additional 1/4% Off Any Hybrid

NEW MODELS < 10,000 MILES (Additional 1/4% off Hybrid)

| Model Year | Term | APR | Down Payment | Monthly Payment Per \$1,000 Borrowed |
|------------|----------------|-------|---|--------------------------------------|
| New | 24 - 36 months | 3.10% | 100% Financing/ | \$43.03/\$29.13 |
| New | 24 - 36 months | 2.99% | 80% Financing | \$42.99/\$29.09 |
| New | 48 - 60 months | 3.59 | 100% Financing | \$22.40/\$18.24 |
| New | 48 - 60 months | 3.34 | 80% Financing | \$22.29/\$18.13 |
| New | 72 months | 3.74 | 100% Financing (must have 680+ FICO & DTI<=35%) | \$15.54 |
| New | 72 months | 3.64 | 80% Financing (must have 680+ FICO & DTI<=35%) | \$15.49 |

OLDER MODELS (Additional 1/4% off Hybrid)

| Model Year | Term | APR | Down Payment | Monthly Payment Per \$1,000 Borrowed |
|-------------|----------------|-------|---|--------------------------------------|
| 2017 - 2012 | 24 - 36 months | 3.30% | 100% Financing | \$43.12/\$29.22 |
| 2017 - 2012 | 24 - 36 months | 3.19% | 80% Financing | \$43.07/\$29.17 |
| 2017 - 2012 | 48 - 60 months | 3.69% | 100% Financing | \$22.45/\$18.28 |
| 2017 - 2012 | 48 - 60 months | 3.44% | 80% Financing | \$22.34/\$18.17 |
| 2017 - 2014 | 72 months | 3.79% | 100% Financing (must have 680+ FICO & DTI<=35%) | \$15.56 |
| 2017 - 2014 | 72 months | 3.69% | 80% Financing (must have 680+ FICO & DTI<=35%) | \$15.51 |

| Model Year | Term | APR | Down Payment | Monthly Payment Per \$1,000 Borrowed |
|---------------------|----------------|-------|----------------|--------------------------------------|
| 2011-2008 | 24 months | 3.39% | 100% Financing | \$43.16 |
| 2011-2008 | 24 months | 3.19% | 80% Financing | \$43.07 |
| 2011-2008 | 36 months | 3.65% | 100% Financing | \$29.38 |
| 2011-2008 | 36 months | 3.39% | 80% Financing | \$29.26 |
| 2011-2008 | 48-60 months | 3.99% | 100% Financing | \$22.58 / \$18.42 |
| 2011-2008 | 48-60 months | 3.64% | 80% Financing | \$22.43 / \$18.26 |
| 2007 & Older Models | 24 months | 3.69% | 100% Financing | \$43.30 |
| 2007 & Older Models | 24 months | 3.49% | 80% Financing | \$43.21 |
| 2007 & Older Models | 36 months | 3.95% | 100% Financing | \$29.51 |
| 2007 & Older Models | 36 months | 3.69% | 80% Financing | \$29.40 |
| 2007 & Older Models | 48 - 60 months | 3.94% | 80% Financing | \$22.56/\$18.40 |

MORTGAGE LOAN SPECIAL: \$499 closing costs on new First Mortgages <= \$424,100; \$999 closing costs on mortgages > \$424,100 through June 30, 2018. First Mortgage Financing up to 95% loan to value with private mortgage insurance (PMI)

| First Mortgages | APR | Monthly Payment Per \$10,000 Borrowed |
|------------------------|--|---|
| Term | Base / Payroll | NO Points or Application Fees |
| 15 years 80% financing | 4.34% / 4.09% (5 year demand; rate fixed for five years) | \$75.70/\$74.44 |
| | 3.95% With 731+ FICO | \$73.74 |
| 30 years 80% financing | 4.84% / 4.59% (5 year demand; rate fixed for five years) | \$52.72/ \$51.22 |
| | 4.49% With 731+ FICO | \$50.62 |
| Second Mortgages | APR | Monthly Payments Per \$10,000 Borrowed |
| Term | Base / Payroll | 80% Loan to Value |
| 3 year | 4.60% / 4.35% | NO Points or Application Fees |
| 4 years | 4.70% / 4.45% | Terms to 10 years; 3 year demand or fixed (3.99% 731+ FICO) |
| 5 years | 4.70% / 4.45% | Terms to 10 years; 4 year demand or fixed (3.29% 731+ FICO) |
| | | Terms to 10 years; 5 year demand or fixed (3.29% 731+ FICO) |

HOME EQUITY LINE OF CREDIT

| APR | Loan to Value | Variable Rate | Current Prime Rate 4.75% |
|-------|---------------|---|--------------------------|
| 4.50% | 80% | Rate is based on Prime rate - 1/4% with payroll | Floor = 4.0% |

PERSONAL LOANS

| Term | APR | Monthly Payment Per \$1,000 Borrowed |
|--|--------|--------------------------------------|
| Signature/Consolidation/Credit Builder - 12 months max | 9.24% | \$87.56 |
| Signature/Consolidation to \$2,500 - 36 months max | 12.00% | \$33.32 |
| Signature/Consolidation > \$2,500 - 36 months max | 12.25% | \$33.35 |
| Share Secured - 36 months | 3.24% | \$29.20 |
| Kwik Cash - 3% per \$100 borrowed | 12.25% | \$30.00 |
| Furniture | 12.25% | \$33.35 |

BOAT LOANS SPECIAL- Same Rates as Used Autos - 80% Financing

| Model Year | Term | APR | Down Payment | Monthly Payment Per \$1,000 Borrowed |
|----------------------|--------------|-------|--|--------------------------------------|
| New & Used | 24 months | 3.19% | 80% Financing | \$43.07 |
| New & Used | 36 months | 3.19% | 80% Financing | \$29.17 |
| New & Used | 48-60 months | 3.44% | 80% Financing | \$22.34/ \$18.17 |
| New & Used 2018-2014 | 72 Months | 3.69% | 80% Financing (must have 680+ FICO & DTI<=35%) | \$15.51 |

MOTORCYCLES, MOBILE HOMES

| Model Year | Term | APR | Down Payment | Monthly Payment Per \$1,000 Borrowed |
|-------------------|----------------|------------|---------------------|---|
| New | 24 - 60 months | 3.59% | 20% down payment | \$43.25 / \$29.35 / \$22.40 / \$18.24 |
| New | 24 - 60 months | 4.34% | 15% down payment | \$43.58 / \$29.68 / \$22.74 / \$18.58 |
| Used 2017-2012 | 24 - 60 months | 3.59% | 20% down payment | \$43.25 / \$29.35 / \$22.40 / \$18.24 |
| 2011 & Older | 48 months max | 3.79% | 20% down payment | \$22.49 |

APR is the Annual Percentage Rate. Membership Eligibility Required. Equal Housing Opportunity. Your actual rate will be based on criteria such as your credit score, credit history, and payment method. Rates are subject to change without notice.